



## How Endowment Giving Works - *Forever*

**Known for his kindness, gentleness, compassion, and tremendous sense of humor, Merle will be remembered forever as an ardent supporter of his hometown, Marion, Ohio.**



**A. Merle Hamilton**

*A. Merle Hamilton Central Christian Church Fund*

*A. Merle Hamilton Epworth Methodist Church Fund*

*A. Merle Hamilton Centenary United Methodist Church Fund,*

*A. Merle Hamilton Fund and A. Merle Hamilton*

*Marion County Historical Society Fund* ■ est. 2010

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**“We make  
a living  
by what  
we get.  
We make  
a life  
by what  
we give.”**

- Winston Churchill

## Give to the Future of the Greater Marion Area

You've lived here. You've worked here. You are part of this community's past and present. By creating an endowment fund with Marion Community Foundation, you can invest in our community's future.

### How It Works:

A charitable person like you **donates** money or other assets to Marion Community Foundation.

A permanent **fund**, in a name you choose, is **created**.

The assets are prudently **invested** according to a well-established investment policy.

A **percentage** of the fund's average value over the previous three years is **awarded** each year *in the name you chose*, either as a grant or a scholarship.

The grants or scholarships are devoted to your interest areas to **meet community needs**.

The main portion of your original donation remains invested; your gift is a **permanent source of doing good**, forever.

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## The Beauty of Endowment Giving

Endowment giving is a major, planned charitable gift that comes from the donor's financial or estate planning. It is often used to honor or memorialize an individual or recognize a family. Gifts could come from appreciated securities or stock, real estate, a retirement plan, or even cash - but they are generally made from outside of one's discretionary income. Some donors are in a position to make the gift (or multiple gifts) during their lifetime, but many make the gift as a beneficiary designation in their estate. Planned gifts can offer many benefits to the donor, including tax benefits or the potential for returned income.

Marion Community Foundation offers many ways to support the causes you care most about. No matter the amount of the gift you make, we have a giving option available to best support your passion. You can even use a life insurance policy or IRA to leave a greater gift than you ever thought possible.

## Anyone Can Add to an Existing Fund

Anyone can add to an existing fund at any time, in any amount - even if you did not start the fund. Donating to an existing fund is easy, and there are options for everyone:

*Cash:* Donate any amount online or mail a check with the fund name on the memo line. We also accept wire transfers and ACH payments.

*Credit Cards:* We accept all major credit cards with secure online processing on our website - [www.MarionCommunityFoundation.org](http://www.MarionCommunityFoundation.org)

*Real Estate and Marketable Securities:* Transfer securities to Marion Community Foundation - after liquidation, we will deposit the assets into the fund of your choice.

*Insurance Policies & IRAs:* Simply designate Marion Community Foundation as the beneficiary and specify the name of the fund; and, there are tax benefits to donating your IRA's Required Minimum Distribution to charity.

*Bequest:* Designate Marion Community Foundation as a beneficiary in your will or TOD/POD accounts.

Visit our website at [www.MarionCommunityFoundation.org](http://www.MarionCommunityFoundation.org) and use the Giving Opportunities tab to explore the list of all the funds available.

**“To do  
more for  
the world  
than the  
world  
does for  
you -  
that  
is success.”**

- Henry Ford

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## YEAR 1



Establish your  
Family Fund  
**\$100,000 gift**

## YEAR 25



**\$132,000** in  
cumulative  
grants & fees  
**\$115,000**  
balance

## YEAR 50



**\$282,000** in  
cumulative  
grants & fees  
**\$125,000**  
balance

\*Assumes 5.0% annual payout  
and 5.5% rate of return

# 100-21=107

No, this isn't "new" math. The above "equation" does, however, represent the power of endowment giving and grant-making.

Mary Hollaway, who enjoyed a long career with Fahey Bank, generously created several funds at Marion Community Foundation through her will in 2011. Each was worth \$100,000. If we look at one of those funds as an example, that \$100,000 became a permanently endowed fund in her name: the Mary H. Hollaway Humane Society Fund.

Our prudently crafted spending policy at Marion Community Foundation allowed this fund, in its first four years, to grant \$21,000 to the Marion County Humane Society to support its charitable purposes. Equally well crafted is our investment policy. By working closely with our local financial advisors and professional investment advisory group, Mary's fund grew to be worth \$107,000 in that same time. **So, even though the fund started with \$100,000 and gave away \$21,000, the fund still had \$107,000 in endowed assets.**

That's the beauty of endowment giving. Mary's endowed fund will continue giving ample annual grants in perpetuity to one of her favorite charities and continue to be prudently invested in order to support those annual grants. Based on sound calculations, we can project that over the next 25 years, Mary's fund will likely grant **\$132,000** and still be worth **\$115,000**. That makes our equation look like this: **100-132=115**. How's that for some nifty math? And, that pattern will continue well beyond those 25 years.\*

We think Mary, who loved her pets and knew the value of a dollar, would be very pleased to know how her gift is working to improve our community and to know that it will continue for generations to come.

### **Mary H. Hollaway**

*Mary H. Hollaway Donor Advised Fund  
Mary H. Hollaway Humane Society Fund  
Mary H. Hollaway Non Endowed Fund  
Mary H. Hollaway Palace Theatre Fund and  
Nobel F. Hollaway YMCA Scholarship Fund ■ est. 2010*

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## Non-Endowed Fund Options

If you prefer to not create a permanent endowment fund, you can establish a non-endowed scholarship or grant fund. In this type of fund, **some or all of the fund's principal is paid annually** for grants or scholarships. You could give a one-time gift, for example, of \$10,000 and direct that \$1,000 scholarships be awarded annually **until the fund is depleted**.



Or, you could decide to **contribute a specific amount**, say, \$1,000, each year and direct that \$1,000 to be **paid in the current year** for scholarships or grants. This is what is known as a “pass-through.”

A third choice is to **blend an endowed fund with some non-endowed gifts**. This might be a good option if you want to start awarding scholarships or grants immediately, but you currently don't have the ability to contribute an amount to reach the fully endowed level. In this scenario, you could create an endowed fund with an initial gift of \$1,000 and the intention of building a permanent endowment. In addition, you contribute another \$1,000 as a “pass-through” donation to be awarded in the current year for scholarships or grants. In subsequent years, you decide how much to contribute to your endowed fund to **build the principal** and **add additional pass-through amounts** for current-year scholarship or grant awards. Once the principal reaches the required endowment minimum (\$5,000 for grant funds and \$10,000 for scholarship funds), annual awards will be paid from the endowment in accordance with our spending policy, and you can decide whether to continue making pass-through contributions.